



# REBUILDING LIVES EVERY DAY

2011 Annual Report



## LETTER FROM OUR LEADERSHIP

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### DEAR FRIENDS OF RESTART:

We write to you with an update on our organization and to ask for your continued support in 2012.

First, we thank you so much for your support of Restart's residents and clients in all of the forms it has come to benefit us ... money, time, goods, tickets, clothing and many, many more.

Next, an update on the conditions within which we operate.

2011 continued to bring many changes to the health care industry in Minnesota. The ongoing pressures on state and federal budgets has resulted in continued reductions in covered and/or subsidized programs and services. This trend continues in 2012.

As in the last several years, we experienced more legislative pressures on the system to accommodate more individuals and families with needs, while at the same time we received reduced payments for their very necessary services. You can imagine the real impact on Restart's revenues for programs and services ... a tough reduction for us.

In the face of this considerable economic challenge, Restart's amazing staff made the necessary cuts in expenses. We are expanding our training efforts to help all of our employees continue to provide a high standard of service and do more with less. Cutting expenses, however, inevitably jeopardizes ongoing resident and client services eventually.

So we expanded our fundraising efforts to ensure that our residents and clients continue to receive the appropriate care and can maintain their levels of independence throughout our communities.

We are investing in enhancements to our six houses to increase energy efficiency as well as safety and to keep them a most pleasant environment within which to live.

We also created a "Re-Focus" initiative that emphasizes providing a nurturing environment that is resident-friendly and resident-focused. A "Re-Focus" on our mission as it has been since 1986.

### THIS REPORT WILL HIGHLIGHT THE PEOPLE OF RESTART, INC. AND THEIR JOURNEY TO INDEPENDENCE.

This report is just a snapshot of the activities throughout Restart in 2011 as we also enjoyed celebrating 25 years of service to this community. We hope it will give you a better understanding of the efforts and talents utilized throughout the organization that have led to our ongoing success.

On behalf of the residents and clients of Restart, we thank you for your interest in and commitment to our mission.

We hope you will again consider extending your support with a gift in 2012 and look forward to your continued partnership to rebuilding lives in our community over the next 25 years.



John Jeffries  
BOARD PRESIDENT



Jim Jasper  
EXECUTIVE DIRECTOR

### RESTART, INC. BOARD MEMBERS

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Kelly J. Spratt  
North Memorial Healthcare

## Celebrating 25 years of service in the Twin Cities community

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21,510

hours of Independent Living Skills services provided to Restart clients: household management, housing, community orientation and mobility and much more.

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Over 200

individuals served through Residential or Outreach programming.

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500

hours of purposeful activities provided to assist with community integration and independence.

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“ I have been able to maintain my housing and medical benefits and effectively communicate with Social Security and the county with the help of my worker. ”

**ED/**  
OUTREACH CLIENT

# Thank you!

Thank you to the many donors, corporations, community organizations and foundations that contributed to our success during fiscal year 2011. Your support and generosity make our work possible.

## DONATE TODAY

Give online at  
[www.restartincmn.org](http://www.restartincmn.org)  
or call Restart at  
952-767-3350.

Your gift is greatly appreciated and is deductible to the extent allowed by law. Restart, Inc. is a 501(c)(3) non-profit organization.

## OUR MISSION: CREATING THE HIGHEST LEVEL OF INDEPENDENCE.

Since 1986, Restart has pursued its mission with passion: To support persons with brain injury and related disabilities to achieve their highest level of independence through programs and independent living skills services in community living and outreach environments.

## DONORS, SPONSORS AND PARTNERS

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Jennifer Aasand	Grant Buntje	Elequent Jewelry	Dane Hegland
Pete & Keelie Aasand	Denise Byers	Greg Emmerich	Richard Hegstrand
ActivStyle	Brad & Cindy Chandler	Susan Eyton	Tom & Carol Hektner – TCMK Foundation
Acuity Strategic Consulting	Bill & Judy Cherne- Hardebeck	Douglas & Jeanne Fontaine	Hennepin Theater Trust Program
Dan & Mary Abramowski	The Christensen Group	Heidi Froseth	Kendall Hicks
Anna Anderson	Beth Clark	Frank & Shirley Nelson Garner	Suzanne Hicks
Paul Anderson	PJ Clarke	Hart Garner	Steve Hines
Anna D'Andrew	Copy Right Printing	Geritom	Trudy Hochradel
Kael Austrum	Anne Crowingshield	Cody & Jess Girard	Janeen Hollenkamp
Rose Ayers	Donald & Sally Darling	Golden Valley Humane Society	Molly Hollenkamp
Marion & Karen Barber	Ryan & Lisa Dee	Dan & Laura Good	Greg & Becky Jaeger
The Barber Foundation	Robert & Joanne Dehler	Mike & Pamela Gould	Ryan & Emily Jaeger
Ron & Diane Barstow	Hans Dekker	Dawn Griffin	Jim Jasper
Chris Bellefeuille	The Depot Minneapolis	Jodi Grundyson	John & Mary Jeffries
Bingo Theory	Jason & Alyssa DeRusha	Guthrie T.O.P. Program	Rachel Jeffries
Theresa Bly	Jeff & Dina Dewing	Ellie Hands	Dr. & Mrs. Jeffries in memoriam
Todd Bowlby	Peter & Diane Donnino	Harrington, Langer and Associates	Jennifer Jerry
Andrea Brown	Dr. Gregg & Cynthia Dyste	Connie Hauswirth	John Jerry
Becky Brown	Laurie Eaton		Mike & Karen Jerry
Ryan & Sara Brown			

## DONORS, SPONSORS AND PARTNERS CONTINUED

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Ron & Nikki Johnson	Minnesota State Fair	Leslie Rolander	Textile Center
Mike & Kris Kiel	Minnesota Timberwolves	Samuel & Joanne Rosenstein	Dave & Lane Thompson
Shawn Kliniske	Minnesota Twins	Bernd Ruttknowski	Lori Thompson
KNOCK, inc.	Ivy Murphy	Heather Sabyan	Anna Tsantir
Kraft Foods Corporation	Nystrom & Associates	Kai & Carolyn Sakstrup	Ken & Maureen Tyra
Marv & Donna Krafve	Mark Odlund, MD, & Becky Odlund	Andrew & Janelle Schock	Kyle & Melissa Uittenbogaard
Roger & Ingrid Krafve	Bill O'Dowd	Stephen Schultz	Sara Vandeventer
Robert & Gretchen Kroll	Anna Olson	Ronald & Janet Schutz	Mary Joann Voss in memoriam
Jason Larson & Melissa Jevne Larson	Gerard Olson	Science Museum of Minnesota	Tim & Lori Walker
Ben & Sandi Laski	Ted Olson	Bryan See	Debra Wasilowski
Len Busch Roses	Vince Opat	John & Janet Sexton	Jeanette Wasilowski
Marbles: The Brain Store	Bob & Betsy Parish – Salem Foundation	Dennis & Barbara Shaw	Annie Weinberg
Carl Martin	Katy Ploen	Tyler & Christina Simmons	Wells Fargo Bank
Erin McCloskey	Jim & Judith Preston	Nate & Kristen Slinde	Dan Weston
Kristen McCormick	Prime Time Expo	Carol Ann Smith	Bob & Lee Ann Whelan
Patrick & Laura McDonell	Lou Raiola/Warp Speed	Wendy Sondag	Gary & Kathy Wilde
Bob McGrath	Leela Rao	Kelly & Deb Spratt	Mary Wilder
John (Tony) & Michelle McRae	The Raptor Center at the University of Minnesota	James & Kathleen St. John	Levi & Naomi Wiles
Media Minefield	Nancy Reid	Dick & Joan Strand	Tim & Myrtle Williams
Metropolitan Neurosurgery	RGA Reinsurance Company	Paul Taft	Tom & Tammy Zaruba
Minnesota History Center	Rob Roach	TBI Center at HCMC	George Zilligen
Minnesota Lynx	Sarah Rockswold, MD	Terri Terrell	

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## How you can help rebuild lives

There are currently more than 3.1 million children and adults in the United States living with a lifelong disability as a result of brain injury. An additional 2.5 million children and adults sustain or acquire a brain injury each year.

The demand for Restart Residential and Outreach services continues to grow,

along with the costs to meet those needs. There are many ways to help ensure that our programs are available to those struggling to live independently in Minnesota. Please consider Restart in your annual giving plans. Your gift is deductible to the extent allowed by law.

“ Our match made by Restart Inc’s volunteer program is one of the true blessings in my life. ”

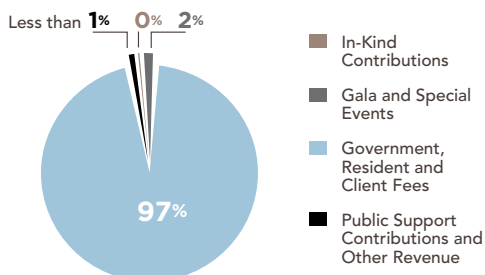
**SALLY/**  
RESTART VOLUNTEER

## STATEMENT OF ACTIVITIES

SUPPORT AND REVENUE	Unrestricted	Temporarily Restricted	Total 2011
Government, Resident and Client Fees	\$3,457,960.00	—	\$3,457,960.00
Gala and Special Events	\$63,487.00	\$11,500.00	\$74,987.00
In-Kind Contributions	\$14,849.00	—	\$14,849.00
Public Support Contributions and Other Revenue	\$26,876.00	—	\$26,876.00
Gain on Disposal of Assets	—	—	—
Net Assets Released from Restriction	\$449.00	(\$449.00)	—
<b>TOTAL SUPPORT AND REVENUE</b>	<b>\$3,563,621.00</b>	<b>\$11,051.00</b>	<b>\$3,574,672.00</b>
<b>EXPENSES</b>			
Program Services	\$2,700,100.00	—	\$2,700,100.00
Management and General	\$690,614.00	—	\$690,614.00
Gala and Other Fundraising	\$146,877.00	—	\$146,877.00
<b>TOTAL EXPENSES</b>	<b>\$3,537,591.00</b>	<b>—</b>	<b>\$3,537,591.00</b>
<b>CHANGE IN NET ASSETS</b>			
	<b>\$26,030.00</b>	<b>\$11,051.00</b>	<b>\$37,081.00</b>
Net Assets, Beginning	\$1,146,802.00	\$1,274.00	\$1,148,076.00
Net Assets, Ending	\$1,172,832.00	\$12,325.00	\$1,185,157.00

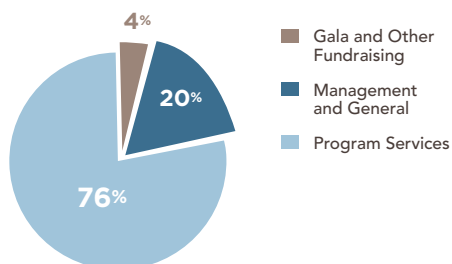
## 2011 REVENUE

SUPPORT AND REVENUE	Total 2011
Government, Resident and Clients Fees	\$3,457,960.00
Gala and Special Events	\$74,987.00
In-Kind Contributions	\$14,849.00
Public Support Contributions and Other Revenue	\$26,876.00
Gain on Disposal of Assets	—
Net Assets Released from Restriction	—
<b>TOTAL SUPPORT AND REVENUE</b>	<b>\$3,574,672.00</b>



## 2011 PROGRAMMING EXPENSES

EXPENSES	Total 2011
Fundraising	\$146,877.00
Management and General	\$690,614.00
Program Services	\$2,700,100.00



# YOU CAN MAKE A DIFFERENCE.

Restart has received accreditation from the Charities Review Council, an independent resource for donors that measures not-for-profits against standards that address a charity's performance in four critical areas: public disclosure, governance, financial activity and fundraising.

## **DONATE TODAY**

Give online at  
[www.restartincmn.org](http://www.restartincmn.org)  
or call Restart at  
**952-767-3350**

## **CONTACT**

RESTART, INC.  
5275 Edina Industrial Blvd.  
Suite 240  
Edina, MN 55439

## **STAY CONNECTED**

Follow us on Facebook,  
Twitter, LinkedIn and  
YouTube



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Suite 240  
Edina, MN 55439



**OUR MISSION:**

Since 1986, Restart has pursued its mission with passion: To support persons with brain injury and related disabilities to achieve their highest level of independence through programs and independent living skills services in community living and outreach environments.

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